



Southeastern Fastener Association

...in an industry which "holds the world together"

Winter 2022

www.theseffa.com

2022 SEFA Spring Conference

April 25th-27th

Southeastern Fastener Association will be holding their spring conference at the Embassy Suites Greenville Golf Resort and Conference Center. The resort is located next to the Preserve at Verdae championship golf course, the conference center resort is six miles from downtown Greenville and 15 minutes from the airport via free shuttle, which can be chartered within a five-mile radius. Enjoy made-to-order breakfast, and complimentary evening receptions.

It is not too early to plan to attend. Rooms are as low as \$149 with all rooms being suites. The conference will host a Welcome Reception, Golf, Awards Dinner, Tabletop Exhibit, Panel Discussion, and other informative sessions.

Enjoy the conference and spend extra time enjoying Greenville. Nestled up against the foothills of the Blue Ridge Mountains in the heart of South Carolina's Upcountry, you will find Greenville situated about halfway between Charlotte, North Carolina and Atlanta, Georgia. Greenville's friendly, thriving downtown pulses with things to do year-round. From one-of-a-kind shops, boutiques and art galleries to museums, tours and outdoor activities, Greenville is a welcoming retreat for visitors of every age and explorers of every type.

Watch for details at www.theseffa.com



The Preserve
at Verdae





Lee Parker
Vulcan Steel Products

President Note

Hope everyone had a Merry Christmas and Happy New Year! The board and I would like to say Thank You to all members and everything you have done to make SEFA the best fastener association in 2021.

With the new year upon us, we look forward to connecting more with our members in 2022 by education zoom meetings, regional socials and our spring meeting in Greenville, SC. Please make sure you mark your calendar for our February 24 Virtual Social. More details are listed inside our newsletter. Please make sure you follow SEFA on our website (www.theseffa.com) and our LinkedIn account. There is lots of information posted at both locations.

The board and I hope with newsletters, social media sources and many events we hold virtual and in person that they help everyone continue to expand their network and knowledge of our industry in the coming year.

The board and I look forward to seeing everyone in Greenville, SC for our yearly spring meeting and hope everyone stays safe.

Lee Parker

2022 Board of Directors

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Nominees for the Board of Directors

If you are interested in running for the Board of Directors or nominating a candidate, please submit the name by January 30th. Names may be submitted to the SEFA office at sefa@theseffa.com

Letters to SEFA

Dear SEFA,
Thank you for the generous scholarship award this year. I have started off my freshman year well and I am adjusting to college life. My first marking period was a 4.4 grade point average.

I have currently joined 3 organizations at the school and am volunteering my time when I can to local organizations. I have also started a part time job this past month at a local ice cream shop. So far school is all I hoped it would be and I am very thankful for scholarships like yours to help make it happen.

Sincerely,
Spencer Hyman

Dear SEFA,
Thank you for selecting me to receive one of your scholarships. Thanks to you, I will be able to pursue my dream of becoming a pharmacist.

Thank you for what your organization does, such as supporting small business such as my grandfathers.

Sincerely,
Tripp Steward

SEFA Scholarship Apps Due March 1st

It's not too early to complete a SEFA scholarship application. We will be awarding scholarships at the 2022 Spring Conference so be sure applications are completed and returned by March 1st. Members applying must be current with their dues payment.

Please be sure your employees are aware of this opportunity!



2022 Calendar

- | | |
|------------------------|---|
| February 24th | Virtual SEFA Social 4:30 p.m. EST
<i>Join us for an update on SEFA plans, update on upcoming spring conference, and raffle prizes.</i> |
| March 15th | Fastener Finishes in Today's World-Virtual Seminar |
| April 25th-27th | Spring Conference
<i>Embassy Suites Greenville Golf & Convention Center
Greenville, SC</i> |

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Member News

Nucor Says Acquisition Of Shelbyville Facility Set To Boost Its Fastener Division

Nucor Corporation (NUE), a producer of steel and related products, on Wednesday said it is expanding its Nucor Fastener division with the acquisition of a coil processing facility in Shelbyville, Indiana.

The proposed site includes an automated clean and coat line, 2 STC furnaces and wire drawing capabilities. In addition to coil processing, the company will also be expanding its fastener manufacturing capabilities by installing bolt making equipment at the Shelbyville facility, the North California-headquartered company said.

This new operation is expected to employ approximately 33 team members at the outset with the potential to double those jobs as it reaches full capacity.

Along with recently announced upgrades at the Nebraska engineered bar mill, this new facility is expected to allow Nucor to better service the automotive cold heading quality (CHQ) market and provide customers with the highest quality products.

The Shelbyville facility will also allow the Nucor Engineered Bar group to offer processed coil with superior surface quality for the most demanding automotive CHQ applications, the metal manufacturer added.

"Adding bolt making capability to the Shelbyville facility will help expand our offerings to the automotive, heavy truck, industrial/ MRO and structural fastener markets. Nucor Fastener is already a leader in steel fasteners and this expansion will further enhance that position," said Joey Loosle, General Manager of Nucor Fastener.

Perfection Chain Products is proud to announce and welcome Jackie Colamatteo as a territory manager. Jackie will be working closely with Jerry Roscoe in preparation for his retirement in June of 2022, eventually taking the Mid-West territory over as her own. Jackie joins the Perfection Chain Products team with 14 years of fastener experience. She started her career with BBI, where she fast-tracked her knowledge of nuts and bolts, becoming a branch manager. Jackie eventually moved her career to Stelfast, starting in sales while also taking over the responsibility of branch manager. She credits her time at Stelfast for empowering her sales technics while receiving the proper tools to be successful.

"I believe with my fastener knowledge and industry background; I will be in a position to hit the ground running" -Jackie Colamatteo

Jackie has two wonderful kids and loves spending time with her family, eating, and talking to new people. She also likes sports; being an athlete at a younger age, she still has the competitive spirit and has acquired the skill for a mad game of HORSE. "It's always a challenge when faced with replacing a 44-year veteran, such as Jerry Roscoe. However, Jackie has the persistence and the drive to make this transition seamless, and I can't wait to see her success" Keith Burgess, Vice President.



Jackie Colamatteo



New 2021 IFI Book of Fastener Standards – available in both hardcover and online format!

The IFI Book of Fastener Standards is an essential reference that includes the most commonly used fastener standards for inch fasteners and non-ISO metric fasteners. The book contains 92 standard specifications issued by ASTM, ASME, SAE and IFI.

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The Logistics and Economic Challenges Continue

On December 16th truckstop.com provided a webinar for AEA (American Education Alliance) members updating attendees on the current and expected trucking logistic challenges. Speakers were Brent Hutto, Truckstop.com Chief Relationship Officer and Noel Perry, Principle at Transport Futures. May and June were the peak months in trucking being 100% above normal on what needed to be moved. The U.S. is the largest freight marketplace as the U.S. is the largest consumer. Mileage costs in the past were \$2.05, now they are up to \$2.88.

It will take a while to see normalcy. There are always causes for change and the most recent affects have been 2014-Regulations, 2017-18-Economy (creating highest rates in 38 years) and 2020-Pandemic (creating highest rates in 40 years). Having three major influences in six years is not the norm.

We are not in an unusual peak of economic activity, but the surge was unusual. The shortage of drivers is due to our economy surge. It is difficult to find drivers as many quit after the first 30 days. Sleeping in a truck and eating at trucks tops does not appeal to most. There just are not enough drivers for the economic surge to make the system fluid. It is not just a driver shortage but also location shortage. Trucks are often not in location needed.

Automation in freight markets is forcing changes. Automation is expensive and adoption is slow.

After the pandemic, goods and investments recovered much quicker than services. People found themselves with more income to spend as they were not traveling, going out to eat, or utilizing other services. The consumption of goods is much higher than services. While the press reports the market is getting worse, it is slowly improving.

Fuel costs are up since demand in the world is up. Fuel surcharges is where to tack on extra charges to your customer as the costs are still fluctuating. This surcharge has become more common due to the challenge of making up costs. It is expected overall pricing of product will be back to normal by the end of 2022.

COVID statistics are watched to assist with expectations of economic situations. Also watch inflation. The economy depends on low interest rates. When rates begin to rise there is concern of a recession

There are expectations that the truckload volume will not be back to normal until 2025. This prediction is barring another economic disaster.

To view the power point and recording for this webinar, go to www.theseffa.com under News



*Wishing all of our Members & Families a Very
Healthy, Happy, & Prosperous New Year!*

Southeastern Fastener Association

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