

Join SEFA at the 2018 Spring Conference at Ross Bridge Resort in Birmingham, AL



April 24th - 26th
Annual Spring Meeting
Ross Bridge - Birmingham AL



April 24th - 26th

SEFA will be returning to Ross Bridge Resort & Spa in 2018. When last there, in 2012, golfers wished we had golfed the Ross Bridge Course. Ross Bridge features an amazing course. Our 2018 conference will feature golf at Ross Bridge, a Robert Trent Jones golf course. The Robert Trent Jones Golf Trail is a collection of championship caliber golf courses, designed by Robert Trent Jones, Sr., distributed across the state of Alabama.

Sophistication awaits at Renaissance Birmingham Ross Bridge Golf Resort & Spa. With elegant touches and details, Ross Bridge Resort accommodations are a private oasis in the city. Plan to join us for this conference at a great venue.

The conference will include an Opening Reception with entertainment, Golf, Awards & Presentation Dinner, Panel Discussion, Security Presentation, and Guest Speaker to be announced in late January.

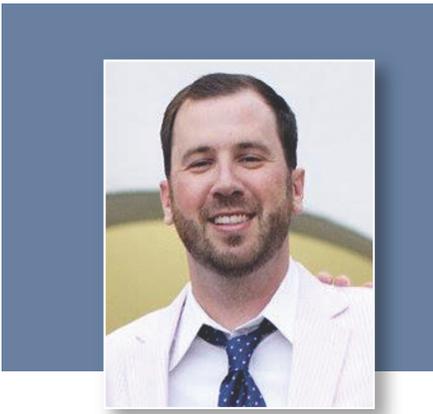


Happy Holidays

Wishing all of our SEFA Membership, their families and fastener friends a very Happy & Healthy 2018

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President Note

Hayden Gaston

International Fasteners Inc.

I hope everyone had a Merry Christmas and Happy Holiday's! Here's hoping everyone had a great 2017! Our combined show in 2017 with SFA was a hit!

This coming April, SEFA will be back in my hometown, Birmingham, AL! Mark your calendars for April 24th through April 26th. This conference will be held at Ross Bridge Golf Resort and Spa. The board is planning some great activities and the golf outing will be right there at the resort!

Come and join us! Lets make 2018 a great year!

-God Bless

Hayden Gaston

Suggestions for SEFA Programs

Please email to Nancy Rich at sefa@thesefa.com

SEFA 2018 Board of Directors

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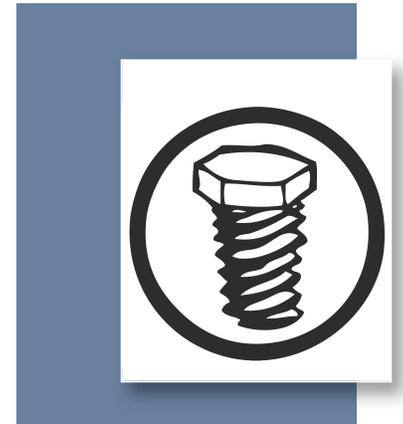
Nancy Rich

Hall of Fame and Young Fastener Professional Awards

Congratulations to this year's inductees:

Bill Derry of Field Fastener - Fastener Hall of Fame

Adam Pratt of Sherex Fastening Solutions - Young Fastener Professional



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Fastener Information Directory Available to SEFA Members

The SEFA now offers their members an education tool to assist employees with various facets of the fastener industry. This book will provide basic information on several facets of the industry. Some of the chapters you will find in this book are:

Fastener Components
Standardized Specials
Thread Design & Terminology
Sockets
Metrics
Primary & Secondary Operations
Materials

Heat Treatment
Platings & Coatings
Strength Characteristics
Gauging Instruments
Washers
Quality

This book will be available in three formats: Print, CD, Flash Drive.
Contact Nancy at sefa@thesefa.com.

*Education Tool – Be
sure to have at least
one in your office!*



SEFA Membership Dues & Scholarship Program



SEFA 2018 dues invoices were recently mailed out. When paying your dues, please consider donating to the SEFA Scholarship Funds. Scholarships will be awarded at the Spring Conference.

Be sure to let your employees/co-workers know about the SEFA Scholarship opportunity. Scholarship applications are due **March 1st**. Applications may be downloaded from the SEFA website: www.theseffa.com



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Fastener Association
on LinkedIn!*

Member News

Please join **Smith Associates** in welcoming Corey Magyar, our new outside sales person.

Corey joined the team on March 1, 2017, and is representing Smith Associates in the New Jersey, Long Island, and Metro New York territories.

Corey comes with a successful sales background in a variety of industries, most recently as a general manager of a fine jewelry store and a bartender. He brings with him a wealth of helpful knowledge and insight that will surely grow throughout his career.

Corey grew up in northern NJ where he pursued a business degree from County College of Morris.

You will find Corey to be outgoing and eager to learn as he transitions into his new position. He is very excited for his long, lucrative career with Smith Associates. We are proud to have him on board and I know you will soon think as highly of Corey as we do.

As always, Smith Associates' primary goal is to establish a beneficial link between the principal and the customer for the profit of all.

EFC International Continues To "Redefine The World Of Distribution" By Launching A New Website Focused On Providing An Unparalleled Customer Experience.

As a part of their determination to "Redefine The World Of Distribution", the Experts at EFC International announce their innovative, newly branded website focused on providing customers with easy access to the most extensive online resource for Engineered Specialty Fastening Solutions. "EFC is committed to Redefining The World Of Distribution™ in every aspect of our brand. It is that commitment that propels EFC to challenge and redefine the status quo on a daily basis in every step of the customer experience," states Bill Eagan, Chief Sales & Marketing Officer, EFC International.

EFC-Intl.com features tools that provide customers with a streamlined, information-rich experience using our exclusive EFC Product Encyclopedia tool

loaded with relevant, crucial information including up-to-date Fastener product and solutions information:

EFC Product Encyclopedia Section – Providing users with the most extensive online resource for engineered specialty fastening solutions EFC's Engineered Solutions Section – Providing useful Case Studies, Engineered Fastener Solution Brochures and Automotive-related Fastener Information The EFC Difference Section – Your key to learning how EFC is Different and how we can help solve our customers problems quickly and efficiently.

EFC's Industries Section – Allows users to quickly see the areas our EFC Experts can service their Fastening needs ...And much, much more information on how EFC can make your job easier. Visit EFC-Intl.com today and get 24/7 access to the latest and most extensive online resource to product and service information in the Fastener Industry.

EFC International is an ISO 9001:2008 Certified, premier global provider of specialty engineered fastener parts including clamps, panel fasteners, specialty nuts and more. A proven market leader in assembly innovation, EFC offers the most comprehensive line of specialty metal, plastic and electrical components.

Founded in 1983 and headquartered in St. Louis MO, USA, EFC International, a leading global provider of engineered fasteners for numerous industries is dedicated to global growth initiatives, including expansion into Frankfurt, Germany, Toronto (Canada), Querétaro (Mexico), Seoul (Korea), and Shanghai (China) in addition to several U.S. markets. "We have operations in six different countries around the globe, with dedicated expert outside sales engineers in each of those regions; this gives us a global footprint with local coverage and support for the customers in their respective regions," says Matt Dudenhoeffer, CEO & President, EFC International.

For more information on EFC International, please contact Joyce Gerber at 314.439.4374 or email at jgerber@efc-intl.com

KDS Imports (Elgin, IL) has teamed up with All American Systems to represent them in Indiana, Iowa, Minnesota and Wisconsin, while continuing to utilize their direct sales force in Illinois and the Chicago Metro area. Vice President, Paula Evitts states, "their fastener experience and market knowledge will be a great asset combined with the KDS network of offshore manufacturers". Owner of All American Systems, Steve Urhausen agrees that the opportunity to provide parts not currently handled by any of our existing product lines will make us more valuable and a stronger resource for our distributor customer base.

All American Systems is celebrating 22 years in business this year and has three outside salesmen and one part-time inside sales assistant. They focus on standard and engineered special fasteners and metal components while working with distributors and their OEM customers to develop best practices for fastener installation, part development and supply chain solutions. (www.allamericansystems.com)

KDS Imports (www.kdsimports.com) has been in business for 28 years operating as a mill-importer of standard and special fasteners in various materials for distributors and cold heading manufacturers exclusively. They have recently moved to a larger location in Elgin allowing them the capacity to continue their growth. For more information or to contact KDS, please call (888) 537-6455 or write us at sales@kdsimports.com. www.kdsimports.com

Intercorp Introduces Strong-Shield Coated Self-Drilling Screws for Maximum Corrosion Protection

ORANGE, CA -- Intercorp, an importer and master distributor of high-

performance construction fasteners under the Strong-Point® brand, is pleased to announce their Strong-Shield® coated, corrosion resistant, self-drilling screws. These proprietary Strong-Shield coated products are about 50% less expensive than stainless steel fasteners and offer more than 40 times as much corrosion resistance as zinc.

"These new coated fasteners will attach metal to metal in roofing, siding, carports, patios, mezzanines, framing and more," said Law Winchester, National Sales Manager. "They have a four-layer protective barrier that prolongs the life of the fastener. It consists of a metallic zinc layer, a hex-chromium passivation layer, a functional nano-coating layer and a high-grade anti-corrosion chemical conversion film.

With this kind of corrosion protection, distributors and construction professionals alike will benefit from this product offering."

These Strong-Shield coated products are ideal for coastal and other regions where corrosion is a concern. They offer a high degree of corrosion resistance, which includes exceeding 1,000/hrs. of salt spray resistance, 15 cycles of Kesternich for rust/acid rain protection, and ACQ compatibility.

With locations in Los Angeles, New York, Chicago, Dallas, Atlanta, Portland, Houston, Cleveland, and Miami, Intercorp is strategically located to ship any of these Strong-Shield coated fasteners today. Call 800-762-2004 to find out more.

About Intercorp

Founded in 1988, Intercorp is as an industry leader in the fastener distribution business. Their flagship brand, Strong-Point, is sold by thousands of distributors throughout the United States.

Learn more at www.intercorpusa.com.

Advance Components is now the master stocking distributor of Vogelsang Fastener Solutions (VFS). Vogelsang is a worldwide leading manufacturer of formed metal parts and is one of the world's largest producers of Coiled Spring Pins and Rollpins® both slotted and coiled.

Advance Components is proud to add VFS Rollpins® and Coiled Spring Pins to its list of quality products that are available for same-day shipping, low minimums, drop shipping, EDI planning and other value-added solutions that make Advance a trusted supply chain partner. Advance will carry a large stock of VFS Tension Pins for distributors across the U.S., Canada and Mexico.

"We are thrilled to be partnering with Advance Components and having them be our master-stocking distributor," says Nick Penney, Business Development Manager at VFS. "Our current and new customers will benefit greatly from Advance's application support team, state-of-the-art warehouse and custom shipping and packaging solutions."

Advance Components is a master-stocking distributor located in Carrollton, (Dallas), Texas. Contact Advance today for more information about VFS products and other quality fastening solutions at advancecomponents.com.

SOUTH HOLLAND METAL FINISHING, is pleased to announce they have added new chromating lines and additional dip-spin equipment to reduce customer turn-around. SHMF has invested \$3,500,000.00 over the past 3 years updating and replacing equipment to bring customers more efficient processing and quicker turn around. Learn more about SHMF and their capabilities: WWW.SHMF.COM

Watch for more details on the 2018 Spring Conference in your emails and online!



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Gilchrist Foundation Awards Scholarships

November 30, 2017

The Gilchrist Foundation has awarded the final scholarship for 2017. Ryan Payne was awarded the scholarship via the Mid-West Fastener Association. Ryan will join the three previous scholarships from the 2017 applicants. Congratulations to the recipients. We wish them well and are pleased to assist them with their education.

They are as follows and their sponsoring companies:

Ryan Payne, Mid-West Fastener Association, Via EFC International

Abigail Paskey-Ken Forging, via The Southeastern Fastener Association

Madelyn Prodoehl-Valley Fastener Group Inc

Courtney Hayman-EMCO Engineered Inc

Robbie and Gina Gilchrist established the Gilchrist Foundation Fastener Scholarship in 2000. Their goal was to return something to an industry that was very good and supportive to them. The Gilchrist Foundation invites any person wanting to further their education to apply for the scholarships. Applicants can be full time or part time students working in the industry or children of working fastener people.

Since the inception of the Foundation, there have been 58 recipients of scholarships.

For additional information visit the foundation web site:
www.gilchristfoundation.com

Applications will be accepted January 1 2018 through May 31, 2018

Watch for more details on the 2018 Spring Conference in your emails and online!



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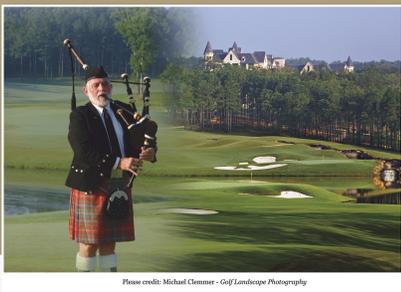
To support distributor success, Distribution One's **ERP-ONE+** provides a powerful, direct sales channel into Amazon's Seller Central. Through this new supplemental connectivity, distributors can expand the scope of their product visibility and online selling within a streamlined order process.

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To find all SEFA forms,
current information and
photos, visit our website:
www.theseffa.com



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Please credit: Michael Clemmer - Golf Landscape Photography

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Martin Supply Headquarters Building Carries Interesting History



Doug Ruggles (one of the owners of Martin Supply) and Anthony Crawl (General Manager) stand by original pictures of their office building in historic downtown Florence, AL

Martin was gracious enough to host a recent SEFA Board Meeting at their headquarters, which carries an interesting history. The Martin Supply headquarters building has quite a unique history. The building, built in 1894, once housed a bank and shops. Rogers Building which is in the National Register of Historic Places celebrated its 100th birthday in 1994. This was named for the Rogers Store, which opened in 1894, where everything cost no more than a dime. In 1910 a fire destroyed the original wood building. The owners rebuilt the store with an updated two-story brick building.

When the Ruggles purchased the building, in 2012, they retained most of its original charm. You'll even find an original outside brick wall in one of the offices. Besides Martin Supply headquarters, the building is still home to some shops and a restaurant. When you ride the elevator, doors inscribed with "R" welcome you. The R is from the original Rogers building but works well for the Ruggles!

To read more about the Martin Supply building history, visit blog written by a local UNA student: <https://kristentbriggs.wordpress.com/downtown-businesses/rogers-department-store/>

Martin Supply, which began operations in 1934, has six operations under its corporate umbrella known as MSCO Inc. — industrial supply, fasteners, safety, plant services, hardware and security. Martin is owned by Ruggles brothers Doug, Gordon and David.

Do you have a unique story about your company?

Send an article and pictures to sefa@theseffa.com and we'll feature it in an upcoming SEFA newsletter.



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